

# Madelin Espino, CDRE®

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## **CURRICULUM VITAE**

Mrs. Espino is a Certified Divorce Real Estate Expert through The Illumni Institute, the most intensive and comprehensive training in the nation for divorce real estate professionals. She is also a Certified Probate Real Estate Specialist, a Short Sale and Foreclosure Specialist, and a Life Insurance Agent. Mrs. Espino handles the sale of real property in Family Law, Probate, & Partition Cases. Mrs. Espino is also highly experienced in negotiating Short Sales of real property in foreclosure cases. Mrs. Espino has a thorough understanding, years of experience and knowledge of the intricate details of selling real estate in the midst of complicated divorce, probate, and other contested matters, and also serving as a neutral third party in these matters.

## **PROFESSIONAL BACKGROUND**

### **Xtreme International Realty**

2021-Present

Realtor Associate

- Residential Listing Agent assisting sellers sell their properties for over 20 years.
- Extensive experience in handling partition cases, foreclosure and short sale cases, and probate cases as a neutral party.
- I remain unbiased and ensure a fair and just process for all parties involved.

### **Arcia Law Firm**

2021-2024

Office Manager and Trial Assistant

- Managed all aspects of boutique law firm specializing in foreclosure and other litigation matters.
- Prepared for and attended various civil trials.
- Assisted trial attorney with Voir Dire, jury selection, and witness examination.

### **Life Insurance Variable & Annuity Lic.**

2018-Present

Insurance Agent

- Life Insurance and Annuity
- How Money Works
- Investments
- Debt Solutions

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## **NU WORLD TITLE-WEST COAST OF FLORIDA**

2014-2019

Co-Founder and Marketing Director

- Established a reputable new title company with several offices throughout the West Coast of Florida, including Naples, Fort Myers, and Estero.
- Developed an extensive network of new clients and referrals.
- These offices were specifically opened to cater to the increased demand for professional title work services in real estate matters.

## **CMP REAL ESTATE SERVICE**

2002-2014

Realtor and Director of Sales

- Respond to customer service requests in a timely and satisfactory manner.
- Assist with gathering and coordinating materials necessary for transactions such as assisting agreements, commission agreements and sales agreements.

## **EDUCATION**

- Miami Dade College 1989-1992
- Gold Coast Schools for Real Estate License 2001
- Life Insurance 2018

## **CONTINUING EDUCATION**

- Investing: Build Wealth, Representing Investors 2021
- Contract 101 - Back to Basics 2021
- Pricing Strategies: Mastering the CMA 2021
- Legal I & II 2011, 2016, 2017, 2021
- Commercial Leasing Contract 2020
- Broker Responsibilities 2020
- Managing the Home Inspection 2019
- Selling New Home with Confidence 2018
- Foundations of Real Estate Financing 2017
- Advocating for Short Sale Clients 2016

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## CERTIFICATIONS & TRAINING

The Ilumni Institute

### CDRE- CERTIFIED DIVORCE REAL ESTATE EXPERT

2024

- Intersection of Divorce & Real Estate
- Introduction to Voir Dire
- Qualifying as an Expert
- The Psychology of Neutrality, Bias and communication and Conflict
- The Ethics of Certified Divorce Real Estate Expert
- The Landscape of Divorce Finance
- The CDRE Listing Model

### CDS- CERTIFIED DIVORCE SPECIALIST

2023-Present

- NLP Communication Model & Skills
- Managing Emotional State
- Mental Health Brain & Divorce
- Different Types of Divorce & Asset Division

### CPRES- CERTIFIED PROBATE REAL ESTATE SPECIALIST

2022- 2022

- The Basics of Probate
- Reading Probate Files
- Probate Timeline
- Contacting the Personal Representative and the Lawyer

### SFR- SHORT SALE & FORECLOSURE SPECIALIST

2008-Present

- Qualify Sellers
- Develop a Short-Sale Package
- Negotiate with Lenders
- Tap into Buyer Demand
- Direct Distressed Sellers to Finance, Tax, & Legal Professionals

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**NOTARY PUBLIC** 2010-Present

**FOUNDER OF NOTARIZE IN REAL TIME** 2020-2023

FIRST REMOTE ONLINE NOTARY COMPANY IN FLORIDA

**FOUNDER OF FLORIDA REMOTE ONLINE NOTARY ASSOCIATION** 2020-2023

FIRST REMOTE ONLINE NOTARY ASSOCIATION IN FLORIDA

## **AWARDS**

XTREME INTERNATIONAL REALTY - 2nd IN TOTAL SALES 2022

XTREME INTERNATIONAL REALTY - 4TH IN TOTAL SALES 2021

LIFE INSURANCE - TOP RECRUITER 2018-2019

NU WORLD TITLE - PRESIDENT CLUB 2017-2019

CMP REAL ESTATE - MULTI-MILLION DOLLAR CLUB 2004-2014

## **MEMBERSHIPS**

Collaborative Family Law Professional of South Florida 2024

Florida Keys MLS 2021-Present

Stellar MLS 2021-Present

NAHREP 2018-Present

National Association of Realtors 2000-Present

Miami Dade Board Of Realtors 2000-

Present

## **SKILLS**

Empathetic|Patient|Negotiations|Communication|Mediator

## **LANGUAGES**

ENGLISH

FLUENT IN SPANISH WRITTEN AND CONVERSATIONAL

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## **PUBLICATIONS**

WOMEN IN POWER	2018
ESTERO MAGAZINE	2018
WOMEN IN BUSINESS	2018
ACCION HISPANA TV PROGRAM	2018
UNIVISION MEDIA VISTA GROUP	2017
YOUNG PROFESSIONALS	2017
DLATINOS	2017

## **SPEAKING ENGAGEMENTS**

ACCION HISPANA TV PROGRAM	2018
UNIVISION MEDIA VISTA GROUP	2017
YOUNG PROFESSIONAL SPEAKER	2017

## **TEACHING**

CONTRACTS 101	2017
CREDIT IS POWERFUL SEMINAR	2017

## **VOLUNTEER WORK**

TRIAL ASSISTANT	2022
TRIAL ASSISTANT	2024